

September 6, 2017

The Honorable Jeb Hensarling
Chairman
Committee on Financial Services
2129 Rayburn House Office Building
Washington, DC 20515

The Honorable Maxine Waters
Ranking Member
Committee on Financial Services
2129 Rayburn House Office Building
Washington, DC 20515

Dear Chairman Hensarling and Ranking Member Waters:

We are writing this letter to raise concern over the new appraisal waiver programs recently implemented by Freddie Mac and Fannie Mae (the "Government Sponsored Enterprises.") We believe these programs will create unnecessary and unacceptable risks for taxpayers and homeowners, and they come at a time when markets are at all-time highs - when risk mitigation should be tantamount. We ask you to call on the Federal Housing Finance Agency (FHFA) to prevent the Enterprises from implementing the appraisal waiver programs until they can demonstrate the appraisal waiver program:

- 1) is consistent with safe and sound operation of the Enterprises;
- 2) does not bring harm to the consumer, especially the affordable housing sector;
- 3) is properly monitored by FHFA and tested with independent appraisals; and
- 4) integrates proper safeguards to prevent fraud.

We recognize that the Enterprises have, since 1994, been exempted from appraisal requirements established by Congress on the basis that their requirements exceeded those established by Congress and that they would continue to make responsible decisions. These new programs call this privilege into question.

We view these new programs as an "arms race" between Freddie Mac and Fannie Mae on who can increase the most market share, while demonstrating a distinct pullback in terms of safety and soundness. Competition between the Enterprises should not result in a race to the bottom in terms of due diligence – especially while the agencies remain in conservatorship. It was the same elimination of risk focused underwriting that led to the Enterprises' brink of bankruptcy 9 years ago. Unlike an earlier policy change by Fannie Mae which addressed mostly refinances where previous appraisal information is likely available, first purchase transactions by the Enterprises carry higher risk from a property information standpoint. It is standard underwriting practice to obtain a complete interior inspection appraisal for first purchase transactions in order to better understand the potential risk associated with a property's condition, which is more likely to change between subsequent sales than between refinance transactions. That likelihood is why independent appraisal data, including an inspection, is so important to managing risk and protecting the public trust.

This is not the first time appraisal waivers have been advanced by the enterprises. Similar actions were taken by the Enterprises in the early to mid-2000s, and the resulting decline in risk management by mortgage lenders proved to be disastrous for the economy, damaging the public trust.

It has taken many years for the mortgage finance sector to recover from the financial disaster in 2008-2009, but progress has been made. This significant progress is due in large part to the employment of fundamental risk-management activities, such as the requirement for the completion of full appraisals to determine the true equity position of individual properties. Reducing appraisal requirements sends the wrong signal to mortgage loan

sellers about the importance of fundamental risk-management practices and the need to continue to employ strong underwriting guidelines to avoid the costly mistakes of the recent past.

For these reasons, we ask you to call on the Federal Housing Finance Agency to prevent the Enterprises from implementing the appraisal waiver programs until it can demonstrate that they are consistent with safe and sound operation of the Enterprises. At a minimum, the Agency should request the estimates of loan purchase and refinance transactions that would be subject to the new programs and make those estimates public for comment by affected stakeholders and other experts. Further, as your Committee develops housing finance reform legislation, we ask that any legislation ensures that the Enterprises' appraisal requirements enhances their safe and sound operation so long as the Enterprises remain in conservatorship or otherwise present potential risks to taxpayers and homeowners.

Thank you for your consideration of this matter. If you should have any questions or would like additional information or resources from our organizations, please contact any of the individuals listed in the attached document.

Sincerely,

American Society of Appraisers
American Society of Farm Managers and Rural Appraisers
Appraisal Institute
Appraisers' Coalition of Washington
Arizona Association of Real Estate Appraisers
Association of Texas Appraisers
California Coalition of Appraisal Professionals
Coalition of Appraisers in Nevada
Coalition of Arizona Appraisers
Colorado Association of Real Estate Appraisers
Columbia Society of Real Estate Appraisers
Delaware Association of Appraisers
Foundation Appraisers Coalition of Texas
Illinois Coalition of Appraisal Professionals
Kentucky Association of Real Estate Appraisers
Louisiana Real Estate Appraiser Coalition
Maryland Association of Appraisers

Massachusetts Board of Real Estate Appraisers
Michigan Coalition of Appraisal Professionals
Mississippi Coalition of Appraisers
National Association of Appraisers
National Association of Independent Fee Appraisers
New York Coalition of Appraiser Professionals
North Carolina Real Estate Appraiser Association
Ohio Coalition of Appraisal Professionals
Oklahoma Professional Appraisers' Coalition
Real Estate Appraisers Association of California
Real Estate Appraisers of Southern Arizona
Rhode Island Real Estate Appraiser Association
South Carolina Professional Appraisers Coalition
Tennessee Appraiser Coalition
United Appraisers of Utah
Utah Association of Appraisers
Virginia Coalition of Appraiser Professionals
West Virginia Council of Appraiser Professionals

American Society of Appraisers/National Association of Independent Fee Appraisers

John Russell
703-733-2103
jrussell@appraisers.org

American Society of Farm Managers and Rural Appraisers

Stephen Frerichs
703-868-5165
sfrerichs@comcast.net

Appraisal Institute

Bill Garber
202-298-5586
bgarber@appraisalinstitute.org

Appraiser's Coalition of Washington

Robert Mossuto
206-280-0335
bob@bnaappraisalsinc.com

Arizona Association of Real Estate Appraisers

D. David Thomas
623-933-0797
aarea@cox.net

Association of Texas Appraisers

Curt Myrick
210-837-7123
info@txappraisers.org

California Coalition of Appraisal Professionals

George St. Johns
805-530-3965
gstjohns@socal.rr.com

Coalition of Appraisers in Nevada

Dan Byrne
702-894-9279
info@nvappraisers.org

Coalition of Arizona Appraisers

Joseph Weidinger
602-824-8710
info@azcoaa.us

Colorado Association of Real Estate Appraisers

Pam Herre
(720) 352-6555
pam@landmarkprofessionalappraisers.com

Columbia Society of Real Estate Appraisers

Bill Green
631-269-4421
greeniii@verizon.net

Delaware Association of Appraisers

Beverly Wilson
302-344-4260
deassociationofappraisers@gmail.com

Foundation Appraisers Coalition of Texas

Greg Stephens
214-500-4742
gstephens@metrowestappr.com

Illinois Coalition of Appraisal Professionals

Barton DeLacy
503-319-8086
pbdelacy@delacycre.com

Kentucky Association of Real Estate Appraisers

Marvin Dever
502-485-0066
mdever@marvindeverinc.com

Louisiana Real Estate Appraisers Coalition

Joe Mier
985-230-0730
joe@jmappraisers.com

Maryland Association of Appraisers

Beth Riedel
410-557-9787
bethriedel@comcast.net

Massachusetts Board of Real Estate Appraisers

Steve Sousa
617-830-4530
steve@mbrea.org

Mississippi Coalition of Appraisers

Jean McCarty
601-853-7523
Jmccarty1996@comcast.net

N.C. Real Estate Appraiser Association

Lynn Dahnke
910-818-5008
lynn.dahnke@gmail.com

Ohio Coalition of Appraisal Professionals

Charles Gress
419-241-4998
cgress@martin-woodappraisal.com

Oklahoma Professional Appraisers' Coalition

Tom Allen
918-481-3500
tomallen@tulsacoxmail.com

Michigan Coalition of Appraisal Professionals

Eric Morse
810-593-5000
eric@realistappraisals.com

National Association of Appraisers

John Dingeman
210-570-4950
info@naappraisers.org

New York Coalition of Appraiser Professionals

Rebecca Jones
607-760-2322
nycoalitionofappraisers@gmail.com

Real Estate Appraisers Association (CA)

Bill McKnight
916-743-7085
bill@appraisalace.net

Appraisal Waiver Programs
September 6, 2017

Real Estate Appraisers of So. Arizona

Janine Rowland
520-400-6611
janinerowland@gmail.com

Rhode Island Real Estate Appraiser Association

Jenny Flanagan
401-573-1367
jflanagan@keystoneNE.com

S.C. Professional Appraisers Coalition

Debi Jones
864-598-0000
amazon@charater.net

Tennessee Appraiser Coalition

Creighton R. Cross
865-392-4117
ccross@braunappraisal.com

United Appraisers of Utah

Vern Meyer
801-869-7237
uauboard@gmail.com

Utah Association of Appraisers

Craig Morley
435-673-7720
craig@sutap.com

Virginia Coalition of Appraisal Professionals

Pat Turner
804-873-4968
pturner@petcorea.com

WV Council of Appraiser Professionals

Lori Noble
304-573-2357
westvirginia.cap@gmail.com